

# EMERGING NETWORKS

The Nation's Largest Multicultural Television Platform: Representing "the Other" Multicultural Markets

# **Emerging Networks LLC**



The <u>largest</u> multicultural television platform in the United States. Specializing in delivering South Asian, Filipino, Arabic and other emerging ethnic segments with a "one-stop shop."

- Representing over <u>110 Multicultural Television Channels.</u>
- Serving nearly <u>15,000,000</u> of the nation's most affluent multicultural consumers.
- Accounting for over <u>\$700 BILLION</u> in buying power!

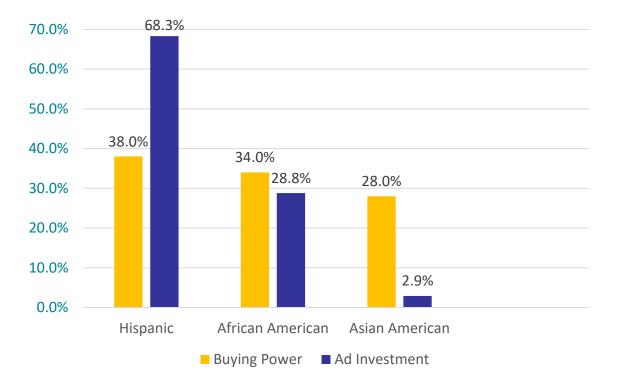


## In Ten Years We've Grown Exponentially EMERGING NETWORKS 2013 2023 1 .....Television Networks. .110 +4 ......Agencies......115+ 1 ......Million Households...... .75+ 1 ......16+

These dramatic growth numbers have totally been fueled by our PERFORMANCE!

# The Buying Power for the U.S.'s 3 primary multicultural markets are relatively similar



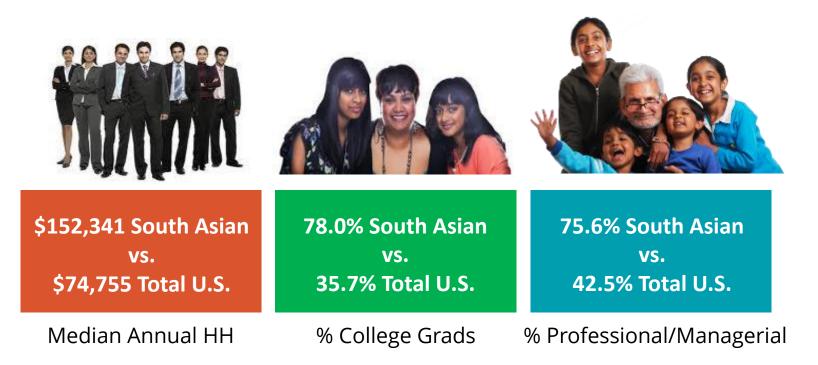


#### But the percentage of Total Advertising dollars is dramatically different!

## **The South Asian Market**

At a glance...

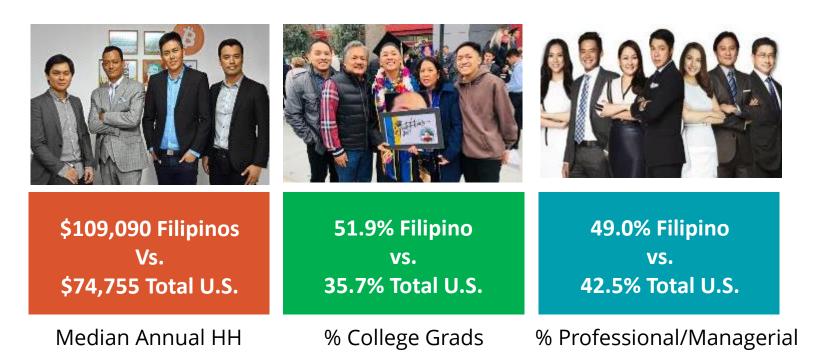




# **The Filipino American Market**

At a glance...





2022 American Community Survey

# **The Arabic American Market**

At a glance...





\$78,640 Arab American	64.1% Arab American	71.0% Arab American
vs.	vs.	vs.
\$74,755 Total U.S.	35.7% Total U.S.	42.5% Total U.S.
Median Annual HH	% College Grads	% Professional/Managerial

Source: 2019 Arab American Institute

## **Connecting with our consumers does not require** any additional creative costs.



#### Virtually <u>all</u> of our viewers speak English!



South Asian 95% speak English (Pew Research)

Filipino 97% speak English (Pew Research) Arab American 88% speak English (U.S. Census Bureau)

#### 100% of all creative currently on the air is in English!

#### **National HH Distribution:**



#### Our distribution includes Cable, Satellite, Telco, OTT, and over the air:



## Reaching over 75 million U.S. TV Households

### **Programming Genres**

- Local and International News
- Talk Shows
- Bollywood Movies
- Cricket
- Comedy Shows
- Soap Operas
- Reality Programming

- Game Shows
- Lifestyles
- Popular Music and Videos
- Drama Series
- Documentary
- Interactive Chat Shows
- Variety Shows

Through our networks' vast variety of programming genre, Emerging Networks has the ability to reach every conceivable advertiser's target demo.



#### The vast majority of our viewers are <u>NOT</u> watching Mainstream Media!

Charles 1

SONV



#### EMERGING NETWORKS

SONY	Sony Entertainment Television	WILLOW	Willow Cricket	aapka 💋 colors	Aapka Colors	<b>TFC</b> <sup>\$</sup>	The Filipino Channel
Network	Unduplicated viewership of SET (%)	Network	Unduplicated viewership of Willow (%)	Network	Unduplicated viewership of Aapka Colors (%)	Network	Unduplicated viewership of TFC (%)
CBS	52%	ESPN	57%	CBS	72%	NBC	41%
ABC	46%	USA	77%	FOX	70%	CBS	42%
		TNT	67%	ABC	68%		
FOX	45%	HISTORY	77%	PBS	89%	FOX	45%
USA	84%	DSC	78%	ESPN	82%	ABC	40%
CW	75%	TBS	71%	CW	91%	ESPN	70%
		FX	72%	TNT	90%		
TNT	80%	A&E	81%	USA	94%	TNT	74%
DSC	88%	SKE	82%	FX	92%	TBS	83%
FX	020/	NFL NET	82%	DSC	96%		
FX	83%	GOLF CH.	89%			HGT	84%
COM	88%	TENNIS CH.	91%	HBO	95%	DSC	82%
		NHL TV	95%	COM	96%		

#### Emerging Networks truly expands your reach for no additional cost!

Source: Comscore Ratings

### A Partial list of our TV Networks:



# **Emerging Networks uses unwired customized cluster optimization to deliver optimum results**





- ✓ Specific Daypart or wide rotations
- ✓ More weight on weekdays or weekends
- $\checkmark$  Substitute networks in and out based on target demo and performance

### **Emerging Networks has been delivering results for many National Brands for more than a decade!**

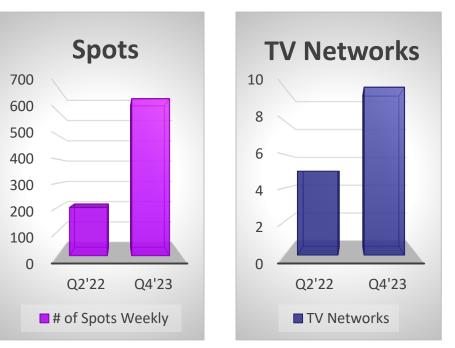




### **CASE STUDY: Online Financial Investment App**



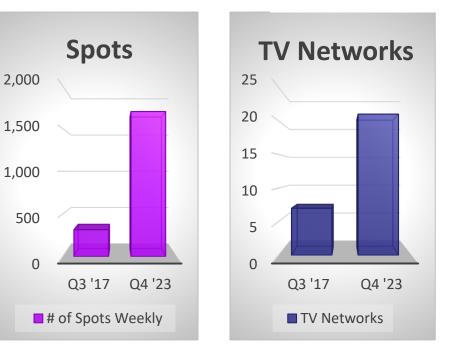
- Advertiser started airing in Q2 '22 on <u>FIVE</u>
   Emerging Networks. 200 spots weekly
- Currently on <u>TEN</u> Emerging Networks! 650
   spots per week!
- Agency reports Emerging Networks TV
   produces the most qualified leads and easiest
   to convert
- ✓ Sales Conversion is 25% above average
- Emerging Networks is one of the top 3
   performing networks and has earned its place
   for this advertiser as a core network to buy
   every Quarter



### **CASE STUDY: Non-Profit Organization**



- Advertiser started airing in Q3 '17 on <u>SEVEN</u>
   Emerging Networks. 315 spots weekly
- ✓ Currently on <u>TWENTY-TWO</u> Emerging Networks!
   <u>1,800</u> spots per week!
- ✓ Sales Conversion consistently between 18%-20%
- Agency reports Emerging Networks TV platform generates more than 300 Sales Leads per week via phone
- Emerging Networks is a Top 5 TV performer for this client which buys 20+ national mainstream TV networks per week



# Listen to what our clients say...



#### EMERGING NETWORKS



"I have experienced strong results with Emerging Networks. They are an exceptional business partner."

Lindsay Schultz SVP/Media Director, Intermedia



"Emerging Networks really delivers results; particularly with the most affluent consumers!"

**Chad Crammer** Multicultural Director, AAG



"Emerging Networks has proven to be an excellent business partner. Their hard work, respect, motivation to see our campaigns succeed have been evident in every interaction we've had."

**Kyle Farrell** Senior Media Buyer DIRECTavenue



"Emerging Networks has delivered consistent performance and stellar servicing for our clients. They are a pleasure to deal with and always accommodating to our needs."

Marion Burgess Senior Buyer, Media Culture



"Emerging Networks delivers new, qualified consumers with one buy."

**Rochelle Starr** V.P. Media, Planning, BMG 360

"Emerging Networks go above and beyond in terms of service and have continually delivered superb results."

**Loril Hirsch** Director of Broadcast, RAPP

# Let us connect you to today's most affluent multicultural consumers





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