

### WHO WE ARE

The **only** minority-owned platform powered by contextual AI

engine married to media, powers cultural understanding of multicultural digital voices & content across 350+ publishers

Cadmus AI creates the largest and most granular source of curated & nuanced contextual segments to authentically plan, execute and measure media, further driving meaningful connections at scale

# Contextual advertising boosts engagement for Multicultural audiences by over 50%

- √ 100% Minority-Owned
- √ 100% Multicultural Founding & C-Level team
- √ 1<sup>st</sup> Al contextual platform, Cadmus Al
- √ 350+ In-Culture Publishers integrated in Cadmus AI
- √ 500m+ Contextual data points analysed
- √ 30m+ Multicultural Audiences Monthly
- ✓ AV Hyper contextual insights intra & post campaign

# OUR BRAND PILLARS



### **RELEVANCY**

Endemic content that creates an authentic connection with multicultural consumers through contextual targeting.

Through Cadmus AI, we position the right advertisement at the right time and place to the right audience





### **REPRESENTATION**

Minority owned & 100% multicultural team









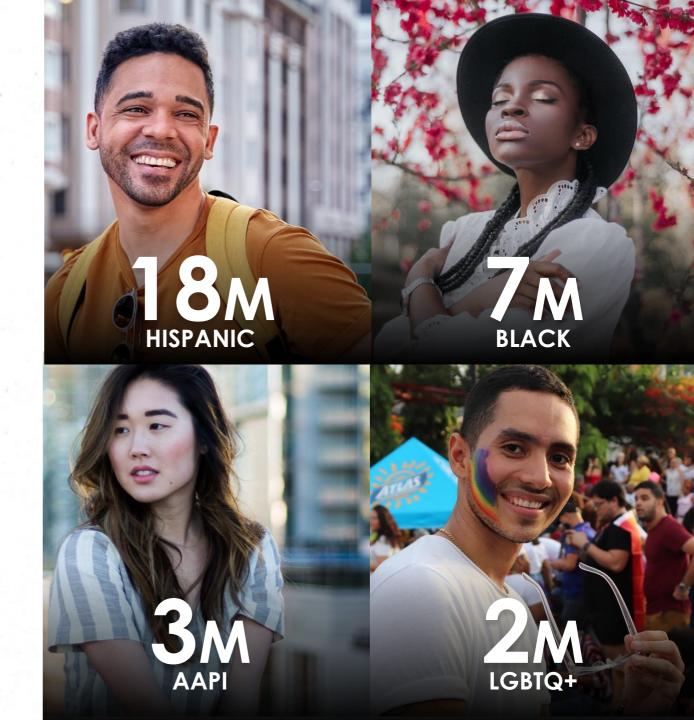
### **RESEARCH + INSIGHTS**

**1st party data** from 30M monthly uniques enhanced with proprietary research

Drive brand equity and trust by running in 100% brand safe environments

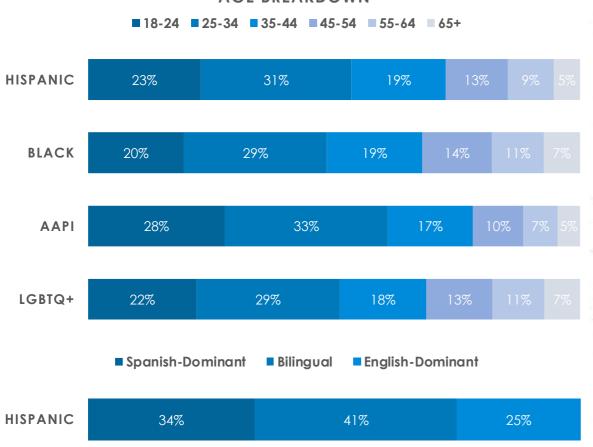
# 30M MULTICULTURAL

WE REPRESENT ALL MINORITY & MULTIGENERATIONAL AUDIENCES IN THE U.S.



# A LOOK INTO OUR MULTICULTURAL AUDIENCE

#### AGE BREAKDOWN





# REACHING MULTICULTURAL AUDIENCES THROUGH AUTHENTIC PUBLISHING PARTNERS IN THE U.S.

Cadmus AI Certified **In-Culture Publishers** 

**EL TIEMPO** 

LA NACION

**COMPLEX** 













COSMO.PH

**EL** 

El Comercio









\*IBCU Lifestyle\*



BLACK ENTERPRISE





RÉCORD



**o**LąJornada

TV DTAS

**EL UNIVERSAL** 

pluto@

MARCA

LA PRENSA



gay city news







La Prensa

infobae

**MILENIO** 

LAVANGUARDIA

**EBONY** 

La República











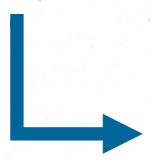
## **OUR STRATEGY**

### Campaign RFP

Brand KPI's / metrics / goals

Target audience

Contextual segments





### **CONTEXTUAL ENGINE**

Analyze premium publisher partners

Build contextual segments via proprietary image and text analysis

Identify dataset of brand safe placements

Ability to address all ad requests on open web without the use of cookies

### 345 MULTICULTURAL PUBLISHER PARTNERS

EL TIEMPO	LA NACION	eurweb
COSMO.PH	El Comercio	diez
TW/DTAS	EL UNIVERSAL	the <b>grio</b>
MILENIO	EL <b></b> MUNDO	La Prensa
infobae	LA PRENSA	Clarín%

### MEDIA EXECUTION

Formats: Display, High Impact, OLV, CTV/OTT

Creative development of high impact media units

Daily optimization to achieve both delivery and performance goals

Work with measurement and verification vendors



MOAT

### **RESEARCH + INSIGHTS**

Cookie-less advertising solution (1P)

Contextual reporting

Real-time campaign insights

# Deliver High Performing Campaigns

Premium service to fulfill brand KPI's / metrics / goals

Exceed industry benchmarks

100% Brand Safe

Verified multicultural audience



## CADMUS AI – FULL PAGE ANALYSIS THAT GUARANTEES 100% **BRAND SAFE ENVIRONMENTS**

PROPRIETARY CONTEXTUAL ENGINE

### **Text Analysis**

- · Machine Learning Solution
- Natural Language Processing
- Structural Analysis
- Contextual Semantic Analysis
- Sentiment Analysis

### **Contextual Results**

Personal Finance Investina Beginning Investing

### **Image Results**

Animal	95.3%
Mammal	95.3%
Pig	95.3%
Piggy Bank	93.2%

Brand Safe

### **Sentiment Results**

99.9%

Positive	94.5%
Neutral	0.1%
Negative	5.5%



Estas son algunas ideas que, dependiendo de tu situación personal, puedes aplicar para terminar con más dinero en la cartera a fin de mes.



Foto: Freepik/elleaon

¿Cansado(a) de que todo el mundo te diga que tienes que ahorrar? Optimizar la forma en la que usas y administras tu dinero no va

Author

Title

### **Image Analysis**

- Deep Learning Solution
- Image Detection
- Object/Scene Detection
- Text Detection
- Unsafe Detection

Image

Content

# CONNECT WITH AUDIENCES DURING KEY TIMING

JANUARY	FEBRUARY	MARCH	APRIL
Día De Los Reyes Chinese New Year Martin Luther King	Día De San Valentin Black History Month GRAMMYs	Women's History Month Holi Tax Season	Earth Day / Sustainability Semana Santa (Easte4r Break Spring Break Tax Season Coachella Latin Billboards
MAY	JUNE	JULY	AUGUST
5 De Mayo Día De Las Madres Mental Health Month AAPI Heritage Month	Summer Break Día De Los Padres Juneteenth UEFA Champions League Pride Month UEFA Euro	Summer Break Summer Beauty Premios Lo Nuestro Olympics UEFA Euro	Back To School Fall Vaccines VMA's
SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
Fall Beauty Fall TV Premiers Hispanic Heritage Month	Día De La Raza Hispanic Heritage Month Smile Day Fall Vaccines / Flu Shots Diwali Halloween	Día De Los Muertos Thanksgiving Black Friday Cyber Monday Latin GRAMMYs Diabetes Month Diwali	Noche Buena Navidad Posadas Año Nuevo Holiday Beauty

# **NEW FOR Q2 2024 BRANDED & EDITORIAL CONTENT OPPORTUNITIES**

**Powered by Cadmus AI** 

**Mundial Mundia leverages** authentic granular insights from Cadmus AI to create content strategies for brands



- Content seasonality trends
- Cultural key moment content
- Competitive intel
- Tone & intent analysis
- Country of descent
- **Demographic & behavioral traits**
- · Language preference

**Development &** hosting of content across key in-culture publisher partnerships

SOCCERGATOR gay city news

EBONY ALLMUSIC



Soy Carmin ACTITUD

Additional content + media amplification layered with hyper-contextual targeting technology

Cadmus AI Certified In-Culture Publishers





### IMPACTFUL MEDIA TO DRIVE AWARENESS & ENGAGEMENT

To deliver relevant messages across audiences, Mundial Media offers in-house creative services\* for display and high-impact units as AV. We create in-language culturally relevant units leveraging brand PSD files



Mobile: 320x480 Desktop: 800x600

Benchmarks:

CTR: 1% - 3% Viewability: 90%+ 320x50, 728x90, 300x250 160x600, 300x600, 970x250

#### Benchmarks:

CTR: 0.2% - 0.5% Viewability: 80%+ Mobile: 300x250 Desktop: 600x250

### Benchmarks:

CTR: 0.5% - 2% Viewability: 90%+ Format: 15 or 30 seconds

Benchmarks: VCR: 90%+

**Mobile**: 320x100 or 320x50 **Desktop**: 728x180 or 728x90

#### Benchmarks:

CTR: 0.5% - 2% Viewability: 90%+ Benchmarks: VCR: 75%+ Viewability: 90%+ Mobile: 320x480 Desktop: 800x600

### Benchmarks:

CTR: 0.5% - 2% Viewability: 90%+



# WHY MUNDIAL MEDIA?

### **MUNDIAL MEDIA** MY CODE adsmovil **DIFFERENTIATION POINTS** Minority-owned & operated 100% Multicultural team Cadmus AI, our proprietary contextual technology A cookie-less advertising solution that guarantees brand safety Scaled reach across all digital ad formats Drive emotional connections with all multicultural audiences: Hispanic, Black, AAPI, LGBTQ+



### **BRAND LIFT STUDY**

Added Value to measure brand KPI's

MEASUREMENT PARTNER: LUCID



#### **TARGET AUDIENCE:**

Determined by Brand

#### **MEASUREMENT FEATURES:**

### TRACK UP TO 5 BRAND KPIs (Pending investment level)

Brand Awareness (Aided), Brand Consideration, Purchase Intent, Ad Recall, Brand Favorability, Brand Recommendation, Message Awareness

#### **CAMPAIGN OVERVIEW**

Summary of brand lift performance by KPI, Age, Gender, and Frequency of Exposure across all KPIs for your campaign

#### **OPTIMIZE MEDIA**

Drill into lift by Site, Placement, Creative, Device, Media Channel, and Frequency of Exposure for each KPI to identify optimization opportunities

#### **AUDIENCE INSIGHTS**

Filter insights by Age, Gender, HHI, Region, State, Education, Ethnicity, Employment Status & Occupation, or a customizable Target Audience

#### TIMING:

1 month lead time for set-up prior to launch

#### **How Lucid Calculates Lift**







#### Recruit & Weight Respondents

- Lucid recruits exposed & control groups (respondents) to reflect the campaign's demographic breakdown
- · Respondents are weighted, via the Raking method\*, based on the fulfillment of the campaign's demographic quotas
- Demographic data include age, gender, and HHI





#### Calculate Propensity Scores

- · Propensity scores are calculated using responses to baseline questions, combined with deeper respondent profile data\*\*
- · Respondents with extreme propensity values are removed
- Respondents are grouped into 5 buckets (strata) based on propensity scores





#### Calculate Lift

- Lift for each of the 5 buckets (strata) is calculated by taking the weighted average across the buckets; the same process is done to calculate overall lift for the question (KPI)
- · Lift equals the difference in percentages between the exposed group and control group

<sup>\*</sup>The Raking method is a respondent weighting method that ensures that the campaign sample is representative of the target population and reduces bias associated with non-response and coverage errors.

<sup>\*\*</sup>Includes respondent survey history and additional demo data (education & region)