

## Multiculturalism is the Method to our Magic

For the last decade, Mirror Digital has mastered connecting content, clients, and consumers to an in-demand network of **Multicultural and LGBTQ+** publishers and Creators. We do this through digital media solutions and activations that generate revenue, increase consumer engagement, and center (rather than appropriate) culture.









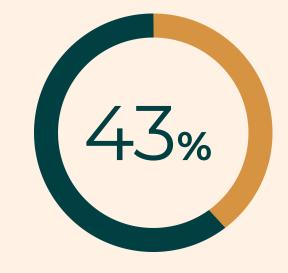
# The Multicultural Market Opportunity

Latinx, Black, AAPI communities have the third largest global economy. That's over **\$5.2 trillion** at stake—and it's rising.

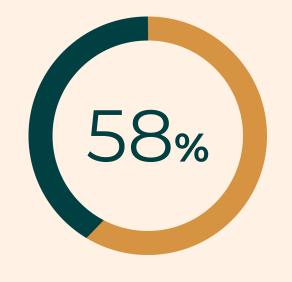
| United States                   | \$20,049 |
|---------------------------------|----------|
| China                           | \$13,040 |
| U.S. Multicultural Buying Power | \$5,247  |
| Japan                           | \$4,970  |
| Germany                         | \$4,000  |
| United Kingdom                  | \$2,830  |
| France                          | \$2,780  |
| India                           | \$2,720  |
| Italy                           | \$2,070  |



Here's the impact of our communities:



Of the U.S. Population



Multicultural Population Increase since 2000.



Of Every Dollar Spent

## We Are a Trusted Partner

The next-generation brands that choose Mirror Digital are future-proofing their business by making an investment in the new America.

Authentic connection to culture can't be bought – but it can be earned.







## Our Media Platforms

Partner with our

#### **Publisher Network**

Align your brand with trusted voices within our multicultural and diverse publisher network through digital media platforms, social media promotion, IRL events, cultural tentpoles and more.

Collaborate with our

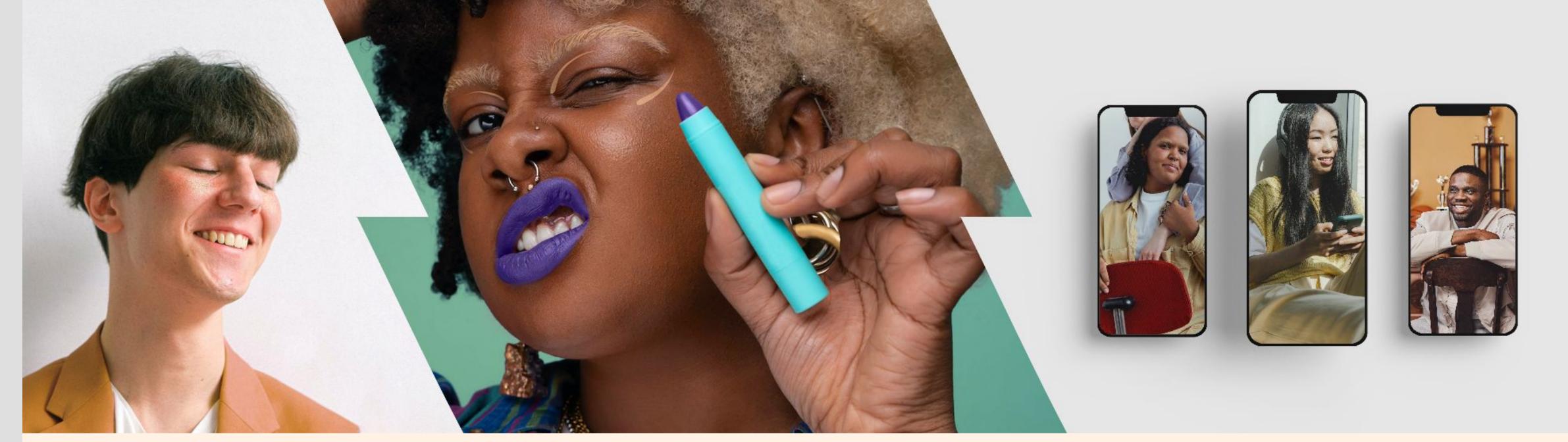
#### **Creator Network**

Grow your organic connection
through Creators with authentic
reach and cultural muscle for the
engagement and reach your
brand deserves.

Participate in our

#### **Programmatic Marketplace**

Access a targeted digital marketplace featuring both contextually targeted and data targeted inventory opportunities..



## Our Media Methodology

Tap into a

#### **Cultural Mood**

Access members of our communities who already positively engage with your brand.

Be a part of a

#### **Cultural Moment**

**Join** in creating new relevance for your brand-and drive engagement around our curated tent poles or a cultural moment.

Become a

#### **Culture Maker**

Lead by investing in consistent, holistic collaboration with Mirror Digital Creators, our digital solutions, and live activations.

## Our Products + Services

Advertising through Mirror Digital is more than purchasing banner ads or throwing a product into the hands of a Creator. Working with Mirror Digital is a strategic and authentic access point to America's diverse cultures.

| ACCESS                              | JOIN                              | LEAD                        |
|-------------------------------------|-----------------------------------|-----------------------------|
| Tap Into a<br>Cultural Mood         | Be a Part of a Cultural<br>Moment | Become a<br>Culture Maker   |
| Paid Social Media                   | Custom Branded Content Creation   | 360 Custom Campaigns        |
| Pre-Recorded Podcast Placements     | Custom Podcast Placements         | Brand Studies               |
| Pre-Roll (OLV) + OTT + CTV          | Custom Rich Media Creation        | Evergreen Digital Solutions |
| Premium Audience & Creator Network  | Event Amplification               | Franchisable Custom Content |
| Programmatic Delivery               | Native Editorial                  | Strategic Insights          |
| Standard + Rich Media Ad Placements | Social Media Promotion            | Virtual Events              |

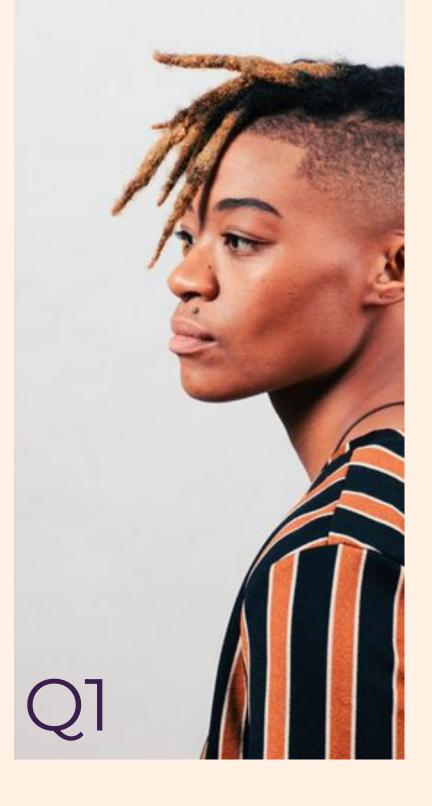
### Cultural Tent Poles

**Lunar New Year** 

**Black History Month** 

**Women's History Month** 

**Cesar Chavez Day** 



**Emancipation Day** 

**World Day of Diversity** 

**AAPI Heritage Month** 

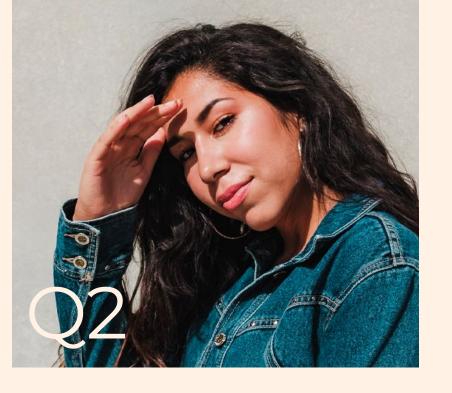
**Small Business Week** 

**Eid-al-Fitr** 

**LGBTQ+ Pride** 

Juneteenth

**Black Music Appreciation Month** 



**Minority Mental Health** Month

**Black Business Month** 

The Haji

**Women's Equality Day** 

**Black Women's Equal Pay Day** 

**Hispanic Heritage Month** 

**Black Book Month** 



Diwali

**Indigenous People Day** 

**Transgender Day of** Remembrance

**Native American Heritage Month** 

**Latina's Equal Pay Day** 

Day of the Dead

Kwanzaa



## Celebrating 10+ years of cultural connection.

Mirror Digital is the leading diverse-owned and targeted digital publishing network for Latinx, Black, AAPI, and LGBTQ+ Creators. Founded by Sheila Marmon in 2012, we are a next generation digital ecosystem of human-centered media experts, cultural tastemakers, and marketing mavericks who bridge forward-thinking Fortune 500 brands with our communities to inspire action and deliver results.











"At Mirror Digital, we believe in the power of diverse voices."

"Our vision is to be a change agent in creating a world that is inspired by human connection and provides access, opportunity, and fair-value for diverse stories, innovations, and ideas."

#### **Sheila Marmon**

Founder/CEO





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