

## Media Kit

Attract more customers faster and easier. Optimize your ad performance.



Advertising Opportunities



Strictly Confidential, For Recipient Only



















## **Pinpointing Your Target Audience**



### ASIAN AMERICANS THRIVE WHEN THEY'RE CONNECTED

They are **Tech Savvy / Early Adapter** that 99% of Asian American households have internet connectivity (U.S. average of 93%).

They are **Multi-Device Users** that 89% have a computer, 97% owns a smartphone, and 90% owns a CTV.

They are **Video Content Lovers** who are 21% more likely to watch a video via Internet.

They are **E-commerce Customers** that 87% made >1 online purchases over the past 12 months (U.S. average of 65%).





### $\bullet \bullet \bullet$

## **Pinpointing Your Target Audience**

Appealing to High-Purchasing Power Demographic

Growth in buying power between 2010 - 2020

127%

Source: Selig Center for Economic Growth 2022

#### The Market is Still Growing

In 2026, buying power is projected to reach

\$1.9 Trillion

Source: American Community Survey, 2021

### We Are Here To Bring You A One-Stop Solution

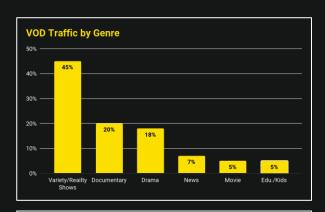
Reach Asian Americans through O&O (4.5M) and premium content partners (7M), who are highly educated and have the highest purchasing power among ethnic groups.

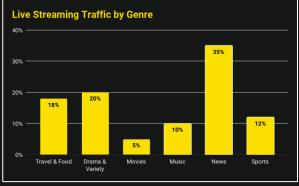


## **User Behavior**

- Average Page Visits Per Session: 14 Sessions
- Average Session Duration Per User: : 80 Minutes
- Engagement Rate for New / Existing Users: **79.5%**
- Device Usage:













## ODK Media Inc. is a certified, Minority Owned Business by NMSDC

### We care about DEI.

"As an industry, we are just beginning to recognize the power and importance of diverse-owned media. We bring a unique perspective and AAPI cultural sensitivity that can help brands better approach with this underrepresented community."

Young Joon Cha Chief Executive Officer & Co-Founder







Explore ODK Media's vast content library, meticulously curated with legally licensed and premium entertainment. Our commitment to authenticity guarantees a streaming experience that is not only enjoyable but also ethically sourced.



## **100% LEGAL** Asian Content Streaming Service







## **ODK Premium Partners**

One-Stop Solution covers 90% Asian Americans (Korean, Chinese, Vietnamese, and Filipino) via premium content network partnerships. ODK Media, Inc. is proud to explore the advertising journey together with:

### 150+ Korean, Chinese, Vietnamese, and Filipino Content Partners



## **Advertising Partners**

Diversified advertising in Automobile, Financial Services, Travel and Agencies, Consumer Product Goods (CPG), Energy, Retail and many more.

Over 50+ Supply Side Platform (SSP) Partners and Demand Supply Side Platform (DSP) Partners.

Programmatic Guaranteed and Private Auction (PMP). Google Ad Manager and Publica Ad Servers. AdX would be SSP.





## Maximizing The Power of Cross-Device Campaigns



### **Premium Display**

- Home Page Main Banner
- Featured Collection Banner
- Premium Side Banner (300x600)
- Pause Ad
- Sponsored by Logo

#### In-stream Video

 VOD Ads :15, :30 video ads that run before, during, or at the end of a program.

### Overlays

 10 - 15 second overlay ads displayed on the corner of a video stream with over 95% of viewability.

>> Check out all products



# AD Package

Connect and Engage in every life journey of customers with the holistic cross-device ad solutions of ODK Media

3

**C**LG SAMSUNG

AVOD x Live Streaming (FAST)

**É**tv

e

Roku

firetv

**Cross-Device Package** 

0

iOS

android tv

ODC

WEB

MOBILE

CTV

via









# AD Package

Reach and connect with new customers with ad solutions ODK Media offers.

### Multicultural CTV Package

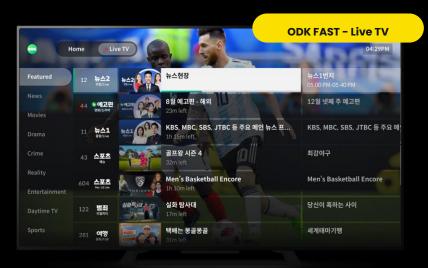
target **72%** of Asian Americans Audience in North America (Chinese 30%, Filipino 20%, Vietnamese 12%, Korean 10%)

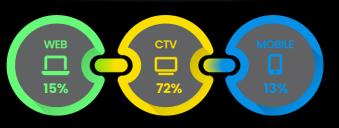
Platforms: ODK, ODC, ODV, iwTFC, Samsung TV+, LG Channels, Sling TV

Device: CTV (AVOD+livestream)

Publisher Network: NewID, CJ, TCF

Monthly Reach: 5M households (out of 8M total)





# AD Package

### **ODK FAST - Live TV**

Free Ad-Supported Streaming Television provides a similar viewing experience to linear TV - complete with commercial breaks.

### **FAST Ad Placements:**

- 1. 15-30s. In-stream Video Ads
- 2. Display Ads on Web

96% Ads Completion Rate

**5.5M** Reachable Audience

**4M+** Monthly Inventory

23% CMGR Viewership Growth in 2023

50+ Channels by EOY 2024







NGLE BARRE

840 K

# AD Package

For Holistic, impactful brand awareness and Strong Engagement

### Sponsorship Package

Major AAPI Tentpoles:

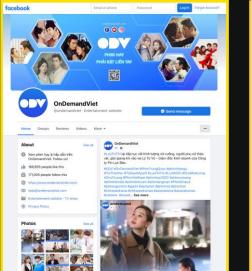
- February: Lunar New Year
- May: AAPI Month
- September: Chuseok (Korean Thanksgiving) / Mid-Autumn Festival

### Package includes:

- Display & Video Ad placements
- Custom Brand Sponsorship Page (see image)
- Custom Brand Creatives (built in-house)











Followers: 12.5 MM + 225K Likes: 2.9 MM + 200K

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Followers: 1.2 MM + 14K Likes: 1.9 MM + 200K



Followers: 150,638 Likes: 160,258



## **ODK Premium Partner Introduction**



Asian FAST (Free-ad supported streaming TV) channel publishers, owned by NEW, the 3rd largest content production company in South Korea

CHANNEL: 16 Channels including ODC, K-POP, Movie

PLATFORM: Samsung TV+, LG Channels, PLEX, TCL, Sling, Xiaomi TV+

**DEVICE**: Mobile, CTV

ACTIVE USERS: 4M+

AD TYPE: Video

#### Movies & Series

CHINA Premium Chinese Drama Channel Airing popular and newest C-dramas



#### [CHANNEL DESCRIPTION] US CA

ODC is your home for movies, series & specials from the OnDemandChina library dedicated to providing viewers in North America with high-quality Chinese and Asian content. Not only do we provide the newest Chinese shows and movies, we have a huge catalog of popular content from years past as well.

00+ LIBRARY HOURS English SUBTITLES 0 MONTHLY 0 REFRESH HOURS



#### Day and Night

Guan Hongfeng, a nyctophobic former police captain, returns as a consultant in order to discover the culprits behind the framing of his identical twin brother, Guan Hongyu, for familicide.

| Crime | Drama | Mystery |

Ancient Detective

The story follows the amnesiac detective Jian Buzhi who starts on a quest to finding the truth and unmasking his father's killer.

Drama | History | Mystery



#### The Best of You in My Mind

Lin Xichi, a young girl from a divorced family, and Xu Fang, an arrogant and conceited archer, are childhood friends but in love with each other.

| Comedy | Drama | Romance



#### My Heroic Husband

The drama tells a story where Ning Yi, a matrilocal son-in-law of a cloth merchant, embarks on a journey in Wu Dynasty and helps his wife, Su Tarier, run family business and finally become the richest in Jianghing.

| Drama | Historical | Romance | Cornedy |



## **ODK Premium Partner Introduction**



### iwantTFC

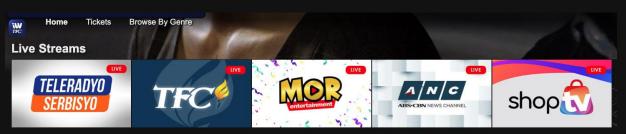
Largest Philippine OTT streaming in NA owned by ABS-CBN,the largest Filipino media conglomerate in the Philippines

PLATFORM: TFC O&O site and apps

DEVICE: Desktop, Mobile, CTV

ACTIVE USERS: 3M+

AD TYPE: Video



#### **Recently Added**



### **Celebs Trending Now**







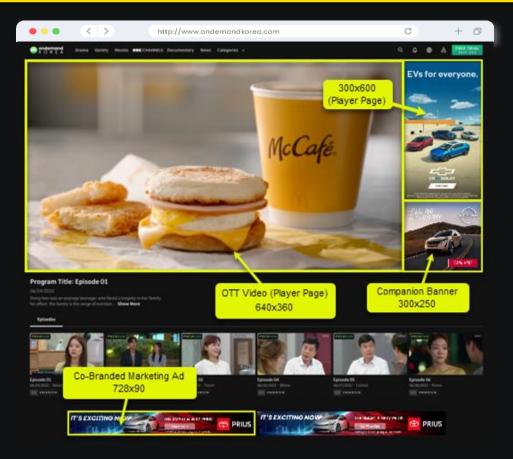
## 🔼 Ad Products (Premium Display)



## Home Page High Impact Display Ads

- <u>Main Banner: 1920x786</u>
- Featured Collection: 498x290
- Sponsored by Logo Ad: 180x24
- <u>Home Page 300x250</u>
- <u>Co-Branded Marketing 728x90</u> Sponsorship Placement
- <u>Co-Branded Marketing 970x250</u> Sponsorship Placement

## 🔼 Ad Products ( Player Page)



## Player Page Video & Display Ads

- <u>OTT Video: 640x360</u>
- <u>300x250 Companion Banner</u> Value Add
- Premium 300x600 Display Banner
- Pause Ad: 300x250
- <u>Co-Branded Marketing 728x90</u> Sponsorship Placement
- <u>Co-Branded Marketing 970x250</u> Sponsorship Placement



신발 벗고 돌싱포맨 : The Attack of Buff Guys

Advertising Media Kit 2024

## **EODK** media

## Thank You

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**OnDemandKorea**, **OnDemandChina**, and **OnDemandViet** are multi-platform streaming services to legally deliver freshly updated Asian TV shows, movies, news, and more to audiences in North America.

### **315 PICTURES TXILORCONTENTS ZAPZEE**

**815 Pictures** delivers over 400,000 hours of content from 320 producers in 36 countries.

**Tailor Contents** collects, manages, and analyzes data surrounding the Asian entertainment industry to provide and spread novel cultural content to the world.

**ZAPZEE** offers an extensive online hub for up-to-date information and editorials on Korean entertainment, encompassing the latest news on K-pop, movies, shows, and celebrity life in South Korea.