

BLACK TV VIEWERS WANT & WATCH MORE

LIFESTYLE CONTENT

88%

Say **BLACK TV** programs should portray the **REALITY** and **DIVERSITY** of **BLACK** lives

81%

Want more **LIFESTYLE** programming with a focus on **BLACK** culture

Representation MATTERS

BLACK TV VIEWERS WATCH LIFESTYLE CONTENT EACH WEEK



VIEWER AFFINITY

88%

ASPIRE offers **AUTHENTIC** & POSITIVE content with **CULTURAL RELEVANCE**

Viewers agree **ASPIRE**:

CELEBRATES Black Culture & Urban Lifestyles

Promotes the **POSITIVE** aspects of Black culture

Trust Aspire to provide **AUTHENTIC** content

Is "in-the-know" about **BLACK CULTURE**

88%

88%

86%













60%

58%

53%

49%

48%

DOCUMENTARY **CULINARY** COOKING

WELLNESS **FITNESS** WEALTH





VIEWERS ARE ENGAGED IN LIFE & STYLE

82%

Spend more time cooking, barbecuing, baking now than two years ago

71%

Are first to buy new products or shop new

Travel more than I did two years ago



OSPÎPOT DELIVERS A VALUABLE AUDIENCE

Trendsetters / Early Adopters / Brand Loyalists

82%

Share experiences about products / services with others **78%**

Enjoy new TV shows and music **72%**

People come to me for advice about products

85%

When I find a brand I like, I stick to it

76%

Willing to pay more for premium brands 73%

If a store doesn't carry a brand I like, I'll shop elsewhere



Aspire "gives black culture an opportunity to shine with the different lifestyles and talents" F25-39



78% Want content with messaging that reflects

my culture

CULTURAL IMPACT



Believe ads on ASPIRE are for people like me



More likely to purchase items promoted on shows culturally relevant to me



Trust ads on shows that are culturally relevant to me more